



Iain Beveridge  
President

## **ALL PHASE COMMUNICATIONS Leverages InSpeed Networks to Provide Quality Services**

### *A Simple Yet Powerful SD WAN Solution*

SEATTLE, WA – September 27, 2018 - InSpeed Networks™ the leading provider of self-driving SDWAN solutions and All Phase Communications, a leading technology firm headquartered in (SEATTLE, WA), today announced that All Phase Communications has selected InSpeed Networks to help them provide unified connectivity, improved network performance, security and real-time visibility.

The InSpeed Cloud based platform provides All Phase Communications's customers with the ability to confidentially implement Voice and Video solutions over commodity Internet connections. Voice, Video and Virtual Desktop Infrastructure solutions work every time, all the time. InSpeed solves five common problems that we see businesses deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.

"Our customers are looking for advanced, secure communications over inexpensive commodity internet connections, that can be quickly deployed, and easily maintained, which made InSpeed's cloud platform the obvious choice

for us," said Iain Beveridge, President. "Unlike competing solutions that require constant maintenance and, in the end only frustrate the customer, InSpeed, delivers an enterprise ready SDWAN solution designed to support companies of all sizes with an elegant approach to solving a complex network issue."

"We are delighted to enhance their Unified Communications offerings with InSpeed's self-driving service," said Charles Krogman, Vice President of InSpeed Networks. "With InSpeed Quality Service (IQS), we deliver on the promise and vision of SDWAN without the complication of managing it. Why not let it run itself?"

#### Key Takeaways:

- All Phase Communications is a leading technology firm that has chosen the InSpeed cloud service to deliver best-in-class SD-WAN services to its large customer base throughout the country.
- All Phase Communications selected InSpeed Networks because their solution solves five common problems that their customers deal with every day: quality of service, visibility,

business continuity, security and deployment and management challenges.

- InSpeed Networks, which creates the ability to reliably utilize commodity internet link for time sensitive traffic, fits perfectly with All Phase Communications mission to provide best in class Customer Satisfaction for their customers.

#### **ABOUT ALL PHASE COMMUNICATIONS:**

Founded in 1986, All Phase Communications is a customer-service oriented telecommunications company with more than 25 years experience in the industry. All Phase is a preferred installation provider with leading VoIP (Voice over Internet Protocol) technology partners including ShoreTel and Toshiba. As the name suggests, All Phase handles all phases of VoIP installation including network assessment, system design, project management, system implementation, system deployment and training, and system maintenance. Based in Shoreline, Washington, small, medium and large companies including City of Bellingham, Glacier Fish, Cutter & Buck, Cascade Valley Hospital and

Clinics, Ben Bridge Jewelers have relied on All Phase for their VoIP expertise to gain a competitive advantage in the marketplace by reducing operating costs, streamlining customer service, and improving productivity.

#### **ABOUT INSPEED NETWORKS**

InSpeed provides businesses with the ability to simply install a service that Streamlines™ their commodity internet connections for crystal clear voice, artifact free video, and responsive virtual desktop sessions. InSpeed's Streamlining™ technology is self-adjusting and simple to install. Now customers can utilize commodity Internet to access critical cloud services, and safely move away from expensive fixed circuits without the risk of poor quality voice, video and virtual desktop sessions. Headquartered in Palo Alto, California, InSpeed offers its cloud service to its Channel Partners in the US and Canada. For more information, visit [inspeednetworks.com](http://inspeednetworks.com).