



## All Phase Communications and CloudJumper Announce Strategic Partnership

*All Phase Communications Joins CloudJumper Partner Program to Offer Dynamic WaaS Cloud Solution*

Seattle, WA – November 16, 2016 - CloudJumper, a Workspace as a Service (WaaS) platform innovator for agile business IT, today announced that All Phase Communications, a leading provider of unified communications solutions, has joined with CloudJumper to become an authorized WaaS solution delivery partner. Through the partnership, All Phase Communications will now offer its customers the company's flagship nWorkSpace WaaS solution, along with Office 365, hosted Quickbooks and other hosted workspace applications.

All Phase Communications joins CloudJumper in a strategic move to expand its product offering to include a cloud-based WaaS solution. These services are implemented using the CloudJumper platform, enabling All Phase Communications to deliver hosted workspace solution that includes the desktop, data storage, anti-virus and application management for 2000+ software titles, all fully secure and backed up in CloudJumper's state-of-the-art data centers.

"All Phase Communications customers are increasingly interested in migrating their IT to the cloud, and CloudJumper provides a quick onramp into cloud computing without the cost or complexity of managing and maintaining the required infrastructure," said Iain Beveridge, President for All Phase Communications. "As the only comprehensive solution of its kind to integrate cloud desktops with hosting

for 2000+ software applications, cloud infrastructure, services and support, we have found nWorkSpace to be very complementary to our portfolio."

"All Phase Communications is an exemplary organization, and we're proud to be working with them. They understand how important it is to provide its customers with quality service, and we believe that's why they've been so successful," Max Pruger, chief sales officer, CloudJumper. "With growth forecasts for WaaS projected to be in the double digits over the next several years, All Phase Communications is choosing an opportune time to engage with its customers on the value of hosted workspaces."

To learn more about CloudJumper and the company's Workspace as a Service platform, please contact the company at 844.645.6789 or visit [www.CloudJumper.com](http://www.CloudJumper.com).

### **About All Phase Communications**

Founded in 1986, All Phase Communications is a customer-service oriented telecommunications company with more than 25 years experience in the industry. All Phase is a preferred installation provider with leading VoIP (Voice over Internet Protocol) technology partners including ShoreTel and Toshiba. As the name suggests, All Phase handles all phases of VoIP installation including network assessment, system design, project management, system implementation, system deployment and training, and system maintenance. Based in Shoreline, Washington, small, medium and

large companies including City of Bellingham, Glacier Fish, Cutter & Buck, Cascade Valley Hospital and Clinics, Ben Bridge Jewelers have relied on All Phase for their VoIP expertise to gain a competitive advantage in the marketplace by reducing operating costs, streamlining customer service, and improving productivity.

### **About CloudJumper**

Founded in 2016, CloudJumper is a workspace as a service (WaaS) platform innovator for the agile business. It launches itself from the platform its sister company built over more than 16 years as a cloud pioneer, taking its new Workspace as a Service solution to a greater height with its concurrent user model. Many of the key personnel have also made the transition to CloudJumper. CloudJumper built its concurrent WaaS model working with strategic partners such as Microsoft, Intuit, Google, and others. Head and shoulders above the competition, the CloudJumper concurrent WaaS model provides the industry's most robust cloud desktop and provides a unique cost-savings option that focuses on both named and simultaneous users. CloudJumper markets its solutions through both white label and agency programs and is supported by the CloudJumper control panel, a single pane-of-glass provisioning system that allows partners and enterprise customers complete control over their IT environments. For more information, visit [About CloudJumper](#).

